**17.3.1**

Hello, everyone

Why are we here?

I don't know. Todd is something important to say

Please, be quite!

**Hi, my name is Todd and I'm your boss**

**We all work here becasue we love the Company Company**

And the Company Company loves us

**I'm here to introduce to you a great man**

**He is smart, he works hard and he owns the Company Company**

**He is my Boss and yours**

**Ladies and gentlemen, this is Ron Bropiel**

**You can call him: The Big Boss**

I want those producter tomorrow are fired. Thank you Tim

It's Todd

That's right, thanks Ted

**Practise**

Hello everyone, my name is richard MacNeil

I am the owner of this company

I’m here to introduce to you a special guest

He is smart and funny

His name is Jeremy Swan

Please welcome Jeremy

**Conersation**

Can you help me? I need to introduce my boss at this meeting. I don’t know what to say

OK, First, you have to tell people your name and job

Ok, what do I say next?

Next, you introduce your boss. Say: “This is Mr.West”

And then, do I say his job?

Yes, you can tell people his job. Say: “He is the Director of Sales”

Do I need to say anything else?

Yes, I think you need something good about him

What can I say?

You can tell people he is smart and funny

Great, thank you for your help

You’re welcome

**Exercise**

His name is Mr.Kim

I’m here to introduce to you your new boss

Hello, my name is Bill, and I’m your boss

Please welcome the owner of our company

I would like everyone to meet Mr. Rose, the new Director of Marketing

Please welcome Ms.Chen. She is our new sales director

Ladies and gentlemen, this is Peter Welsh

You can call him Mr.Welsh

Please be quite. I have something important to say

**17.3.2**

**I here today to talk to you about something new**. **I want to my employees to work hard**. **I also want my employees to be happy**. That why I’m give it every pesson in this room. The change to make a lot of money. The Company Company makes money becasue we have great product. **I want a new product**. **Everyone at the Company Company have to give me a new product**. Everyone! You! You! You.. Everyone! **I want to choose one product that we can make can sell**. **I have $60.000 for the person who has this new idea**...**Give me good product and you can make money**. Thank you!

You have one week to give me your ideas. Now go to work!

Why does The Bis Boss talk to the employees?

* He wants all employees to think of a new product

The Big Boss thinks The Company Company’s product are very good

The Big Boss wants to give $60,000 to one employee

How long do employees have to think of new product?

**Skill Practice**

How does the Big Boss want his employees to feel?

* Happy

What does The Big Boss want to give to everyone?

* The chance to get lots of money

Who has to think of a new product?

* All employees

**Conversation**

Can you come in to my office?

OK. What do you want?

The boss want some new ad for a new product

How many ads does he want?

He said all employees have to think of one ad

How many ads does he want to choose?

He only wants to choose one ad

Why does he want a new ad?

He think ad it can help to sell the new product. You can work together. The boss want to give some money for one idea

How much money does the boss want to give?

He said he has $10.000 for the person who have the idea

Woa, that’s a lot of money

**Exercise**

Our company need to make a new ad for the product. I want all of you to think of two ideas for the ad. You have 2 weeks to give me your ideas. End two weeks I want to choose the best design. The person who thinks of the best design can get 10.000 dollars. That’s a lot of money.

How many ideas does every employee need to give?

* Two

How many ads does the speaker want to choose?

* One

Welcome to your new job. I like all employees to work hard.You have to start work at 8:00. In the morning , you can have 30 minutes for coffee break. Lunch start at 12:30 and finish at 1:30 . All employees have to wear white shirt, men to like black pants . Women can wear skirt or pant

What time do employees start work?

* 8:30 AM

How long do employees have to eat lunch?

* 1 hour

Who has to wear a white shirt at work?

* All employees

Jeff. Are you working on the new ad? I need your help. You can finish the ad later. I have a meeting with the Boss at 4:00. I need to tell him about our new product design. I want you read it and tell me what you think. It’s 1:00 now, so you have 2 hours to read it and give it back

What is the speaker’s meeting about?

* A new product

When does Jeff need to give the work to the speaker?

* 3:00PM

17.3.3

60. 000 dollars for a new product.

That’s a lot of money.

Khae and I are working on a new product.

Can I working with you?

Khae

Yes You can work with that

That’s 20.000 dollars per person. That’s a lot of money

It is.

**What is your product?**

We want to make something that help people. Marco , can you tell Anna about a product?

Yes, I can. **We have a product that’s for everyone in the world** . **It’s cheap, small and useful**. **People need something that can help them and help their families**. **We think our product can do this**. **It gives people a way to cook food and to make electricity from cooking**.

What?

Do you want to know more?

Yes. You are very good at talking. Tell me more.

**We want to change the world and this product can do that**

What do Marco, Khae, and Aanya talk about?

* Their product

Aanya, Khae, and Marco want to share the money

Marco says the product is for all people

Marco and Khae want to make a prodouct that cooks food

Aanya thinks Marco is good at talking

Ladies and gentleman , thank you for coming today

My name is eric Roberts , and I am the team manager

I want to introduce oyur new product.

It is an internet phone that can help people

People can use this phone at home and work

They can also use it on the bus or subway

This phone is useful because you can the internet anywhere in the world

We know our new phone can change the way people use the internet. Thank you

**Conversation**

What are you doing?

I need to introduce my new product to my boss next week

Do you need my help?

Yes, please

Ok, start talking

Hello everyone, my name is Sahra John, I’m a product manager for this company

OK.

We have a new product, this is for children

What does it do?

Children need something that can help them study, our product can help student to learn

What can they use it?

Children can use it product at home and at school

You can say something good about the product here

We think our product is very useful

Exercise

Good morning everyone! I’m here to introduce the new product of us. It’s a special knife the cook can use. It’s small and easy to clean. The knife is only useful for cook, all people can’t use it

What is good about the knife?

* It’s easy to clean

The knife is for people who work in a restaurant

This is the ad for a new phone. The ad show young business man useing the phone network and those wonan useing it at home. It tell people that a phone for all people in the world. Design is only for TV, we have second ad for the internet

What is the product in the ad?

* A new phone

How many ads does the company have?

* Two

Today, I’m here to tell you about a new idea. We want all of us employee to be happy, and we want enployee to work hard. Many employee use the phone to do work from home, so we would like to give all employee a new laptop. You can take your laptop home and do your work at home, on the bus or anywhere

What does the company want to give to workes?

* A computer

The company wants to give employees a new laptop so they can work outside the office

Good afternoon. I am excited to introduce a new washer and new dryer. It’s big, useful and fast.

It can wash one family clothes in just 30 minutes. We want to change the way people cleaner clothes. Right now, it’s very expensive but we want to make it cheap so all family can buy it

The speaker say the washer and dryer is useful.

What is not good about the product?

* It costs a lot of money.

**Lesson Exercise**

Today we have a new employee. Let me introduce Amanda Brooks , the new manager of marketing at HSF

Hello ladies and gentlemen. I’m Tim Powell , your speaker of tonight . I want to talk about marketing and sales.

Hello everyone. I’m here today to talk to you about business. First, I have some words about management, and then I want to talk about sales.

Manager: Your speaker today is Ron Burlap. Please welcome him to our company meeting.

Ron Burlap: Hello everyone. It’s great to be here today.

Our speaker today owns three restaurants and he works hard to make them great.

We are giving this talk today because we want you to be healthy . That’s why we don’t want you to eat fast food.

Our boss is coming to the office by train today because he doesn’t like riding one planes.

Our next speaker , John, is a famous writer and he is writing a new book.

Lan: First, tell me about your idea.

Joe: I want to make eletricity using salt water.

Lan: So, what’s good about this idea?

Joe: well , it’s cheap, useful and easy to do.

Lan: Then , what can it do for the world?

Joe: It can give people in many countries a clean way to make electricity.

Can you please be quiet?

I am Bhumit. I am the boss of this company.

I want to introduce to you an excellent saleperson.

She is smart and works hard.

She is your new manager and she is here today to talk about new ideas.

Ladies and gentlemen. This is Lena Fendrich